

NEXUS held its Business Forum for the first time in North America

Ambition:

‘Reaching new heights together’ with an increased focus on identified priorities



29 March, 2023 – *Prior to its creation decade celebration, the 9th edition of the NEXUS Business Forum took place in Montreal (Canada) with more than 550 leaders from the global automotive aftermarket, including 70 global suppliers and more than 150 members. This occasion provided the platform for Gaël Escribe, CEO of NEXUS, to detail his strategy deployment roadmap and update the NEXUS’ community about the ITG’s good health and leadership and to anticipate and outline the automotive aftermarket revolution in the context of transformation.*

A ninth edition under the sign of the American show

During the plenary, Gaël Escribe undertook an open discussion with 3 journalists: Jim Merle from USA, Mohamed Aredjal from Europe and Warwick Robinson from South Africa. During this, he outlined the deployment of the N! strategy for the coming years ahead through dedicated teams with focused objectives:

- A « community priority » to feed intensively N! partners’ growth plans & increase of the compliance ratio on a global level.
- Creation of a NEXUS investment activities department including Mobilion fundraising, start-ups incubation, Sparker development and regional consolidation projects to come.



- Launch of transactional activities with a dedicated management to purpose more easily opportunities for suppliers, benefits for members and *in fine*, a positive impact on the compliance ratio (to be launched in the coming months).

Hundreds of speed date business meetings were organized to connect the community and accelerate business opportunities (and workshops), which addressed key topics and enabled free discussion between members of the N! Community and experts.

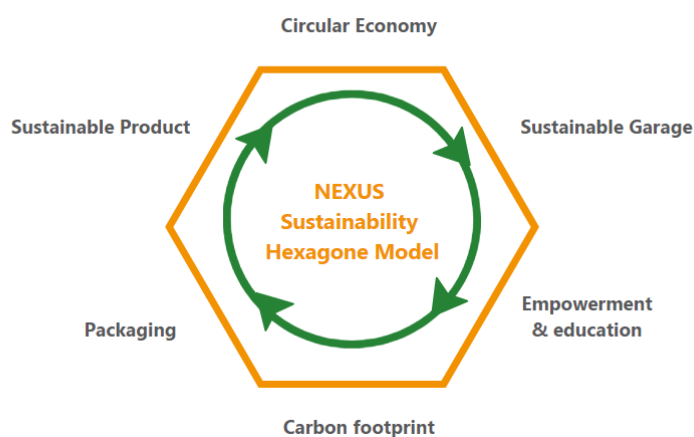
All the guests enjoyed a hockey game between the Canadians VS Tampa Bay Lightning at Center Bell on Tuesday evening offered by NEXUS and Delphi Technologies. The NEXUS Gala dinner and awards ceremony took place at Windsor Train Station on Wednesday and sponsored by Total Energies. Valeo Services was awarded Supplier of the Year, Interland (Member of the Year), Europart (HD Member of the Year) and TMD (HD Supplier of the Year).

A first NEXUS Climate Day to answer the climate emergency

For the very first time, NEXUS organized a Climate Day, reunited sustainable experts & committed companies to draw a concrete & common roadmap in terms of sustainability with the active support of key suppliers. These included founding partners: Bosch, Delphi, Mahle, Mann & Hummel, Meyle, SKF, TotalEnergies & Valeo with the support of Bilstein, Brembo, Elring, KYB, NTN & NRF.

The expected outcome of this first edition was a call for action to build the common roadmap to make the NEXUS supply chain sustainable, based on the NEXUS sustainability hexagonal model (cf. figure below).

The next step forward will be a digital edition of the Climate Day, which will be released after the United Nations Climate Day next fall; and the onboarding of new players to define NEXUS sustainable standards. This will take place, before the next physical edition every year during NEXUS Business Forum 2024.



Gaël Escribe said: *"It was such a pleasure to welcome all N! community here, in North America, for the very first time. The aim of our Climate Day is to make us stronger together by putting sustainability at the fore front of our priorities. This is a very operational and active initiative"*

More pictures available on demand.



About NEXUS Automotive International

Established in 2014 by CEO Gaël Escribe, NEXUS Automotive International, the automotive aftermarket (AA) company, is shaping the future of the AA.

Thanks to an entrepreneurial, innovative and agile mindset, N! disrupts the industry bringing innovative solutions for a more sustainable, digital and connected mobility. At the same time, it supports its community of more than 150 members in 140 countries, allied with 76 global suppliers, by providing services to accelerate their growth.

N! is offering new approaches and new ideas for a connected, global and consolidated world of tomorrow to accelerate the success of car and heavy duty spare parts and services distributors and manufacturers, through 18 regional structures that connect them.

NEXUS' consolidated turnover was more than 39 billion euros in 2022.

More information: [NEXUS Automotive international](#)

N! podcasts available [here](#).

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